



## **Loan Officer**

SECURITY BANK & TRUST COMPANY  
Waconia, MN

This full-time position acts as liaison between customers and our financial institution, helping qualified applicants acquire loans in a timely manner.

### **Responsibilities**

- Interview applicants to determine financial eligibility and feasibility of granting loans
- Communicate with clients either to request or to provide information
- Update job knowledge on types of loans and other financial services
- Assess customer needs, explore all options and introduce different types of loans
- Go the “extra mile” to build trust relationships, customer loyalty and satisfaction throughout the underwriting process
- Operate in compliance with laws and regulations and adhere to lending compliance guidelines

### **Skills**

- Familiarity with computers and banking applications/software
- Solid understanding of direct/indirect lending products and practices
- Excellent communication and interpersonal skills
- Customer satisfaction orientation and sales competencies
- Ability to work in a goal oriented environment